



Casting Manufacturer Since 1960

Manufacturer to Distributor

March 12, 2020

To: Our Valued Distributor Partners

Subject: Coronavirus (COVID-19) supply chain impact

We would like to update all our distributor partners on how Coronavirus is impacting our supply chain and product availability. The situation continues to be very fluid and extremely unpredictable. We have been in constant contact with our manufacturing facilities, supplier partners and logistics partners in China and below is a summary of the current situation:

- As COVID-19 happened to coincide with the Chinese New Year holidays, we lost roughly 3 additional weeks of production in addition to the scheduled closure. Most of the facilities are functional and operating now however, still not at 100%.
- The transportation system is up and running currently with most of the highways operating which allows us to get shipments of raw material and ship finished products to the ports.
- Transpacific shipping, however, is challenging currently as steamships companies have reduced the sailings from China which has led to a shortage of available container space.

Currently, we do expect delays in some of our shipments, which may result in short-term outages or longer lead times for non-stock items.

We thank you for your continued support and we realize these are challenging times and we will work closely with all our distributor partners.

Sincerely,

A handwritten signature in black ink, appearing to read "Bharat Agarwal".

Bharat Agarwal
VP Business Development

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